



# **Finance Committee Meeting 2024**

**September 13, 2024**



**Finance Committee Meeting**  
**Friday, September 13, 2024**  
**8:30 AM**  
**NATIVIDAD ROOM**  
**1ST FLOOR, BUILDING 200**  
**AGENDA**

**Participation in meetings**

**While the Natividad Finance Committee meeting room remains open, members of the public may participate in this Natividad Finance Committee meeting in 2 ways:**

- 1. You may attend the meeting in person; or,**
- 2. You may participate through ZOOM. For ZOOM participation please join by phone call at any of these numbers below:**

+1 971 247 1195 US (Portland)  
+1 253 215 8782 US (Tacoma)  
+1 346 248 7799 US (Houston)  
+1 602 753 0140 US (Phoenix)  
+1 720 928 9299 US (Denver)

**Enter the Meeting ID number: 961 7495 4866 when prompted. You will then enter the Password: 590310 when prompted.**

**Or, to attend the Finance Committee meeting by Zoom computer audio at:**

**<https://natividad.zoom.us/j/96174954866?pwd=cGVUcEJTTU53aGsyd0tJbDRlbnUttQT09>**

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1. Submit your comments in writing via email to the Natividad Finance Committee at [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com) by 2:00 p.m. on the Thursday prior to the Committee meeting. To assist Natividad staff in identifying the agenda item to which the comment relates, please indicate in the subject line the Committee date and agenda number. Comments received by the 2:00 p.m. Thursday deadline will be distributed to the Committee and will be placed in the record at the Committee meeting.

Or

2. You may make public comment by joining through ZOOM at one of the phone numbers or clicking the ZOOM link above. You will be placed in the meeting as an attendee; when you are ready to make a public comment if joined by computer audio, please select the "Raise your Hand" option on the Zoom screen; and by phone please push #9 on your keypad.

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**REASONABLE ACCOMMODATIONS; MODIFICATIONS:** Individuals with disabilities who desire to request a reasonable accommodation or modification to observe or participate in the meeting may make such request by sending an email to [Natividadpubliccomments@natividad.com](mailto:Natividadpubliccomments@natividad.com). The request should be made no later than noon on the Wednesday prior to the Committee meeting in order to provide time for Natividad to address the request.

The Chair and/or Secretary may set reasonable rules as needed to conduct the meeting in an orderly manner.

**PLEASE NOTE: IF ALL PARTICIPATING COMMITTEE MEMBERS ARE PRESENT IN PERSON, PUBLIC PARTICIPATION BY ZOOM IS FOR CONVENIENCE ONLY AND IS NOT REQUIRED BY LAW. IF THE ZOOM FEED IS LOST FOR ANY REASON, THE MEETING MAY BE PAUSED WHILE A FIX IS ATTEMPTED BUT THE MEETING MAY CONTINUE AT THE DISCRETION OF THE CHAIRPERSON.**

**Call to Order**

**Marcia Atkinson, Chair**

**Roll Call**

**Agenda Additions/Corrections**

**Noemi Breig**

**Public Comments (Limited 3 minutes per speaker)**

This portion of the meeting is reserved for persons to address the Natividad Finance Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification; make a referral to staff for factual information, or request staff to report back to the Committee at a future meeting.

**Approval of Minutes**

1. Approve the Minutes of August 9, 2024 Finance Committee. *Pages 6-11*

**Consent Items**

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A. *Pages 12-28*

**Scheduled Items/Discussion Items**

3. Receive and Approve July 2024 Financial Report. *Pages 29-41*

**Daniel Leon, CFO**

**Adjournment**

**NEXT SPECIAL FINANCE COMMITTEE MEETING  
FRIDAY, OCTOBER 4, 2024 AT 8:30 A.M.  
NATIVIDAD ROOM  
1<sup>ST</sup> Floor, Building 200**

NOTE: Any individual may request a copy of the agenda, or a copy of all the documents constituting the agenda packet of any meeting of the Natividad Medical Center Finance Committee as required by the Ralph M. Brown Act, Section 54954.1. Upon receipt of a written request, The clerk to the Natividad Medical Center Finance Committee shall cause the requested materials to be mailed at the time the agenda is posted pursuant to Section 54954.2 and 54956. Any request for mailed copies of agendas or agenda packets shall be valid for the calendar year in which it is filed and must be renewed following January 1 of each year. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the American with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. Individuals requesting a disability-related modification or accommodation, including auxiliary aids or services, may contact Natividad Medical Center Hospital Administration at 831.755-4185. These requests may be made by a person with disability who requires a modification or accommodation in order to participate in the public meeting.



**Finance Committee Meeting  
Friday, September 13, 2024  
Consent Items**

**Attachment A**

<p><b>1.</b> <i>Pages 12-13</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Sheryl Laurissa Recinos dba Recinos Family Medicine, a California professional corporation to provide hospitalist services for an amount not to exceed \$800,000 for the period October 1, 2024 to September 30, 2026; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.</p>
<p><b>2.</b> <i>Pages 14-15</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-15979) with Natalie La Corte Medical Corporation to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2024 to September 30, 2026) for a revised full agreement term August 26, 2022 to September 30, 2026, but with no change to the original amount not to exceed of \$300,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.</p>
<p><b>3.</b> <i>Pages 16-17</i></p>	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine physician and physician assistant services, extending the term an additional twelve months (July 1, 2025 to June 30, 2026) for a revised full agreement term of November 1, 2020 to June 30, 2026, adding \$300,000 for a revised total not to exceed amount of \$1,500,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$1,550,000.</p>
<p><b>4.</b> <i>Pages 18-19</i></p>	<p>a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Controller classification as indicated in Attachment A effective September 21, 2024; and</p> <p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.</p>
<p><b>5.</b> <i>Pages 20-21</i></p>	<p>a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Supervising Certified Phlebotomy Technician with the salary range as indicated in Attachment A effective September 21, 2024; and</p>

	<p>b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.</p>
<p><b>6.</b> <i>Pages 22-24</i></p>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal &amp; amendment No. 12 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal &amp; amendment No. 13 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional six (6) month period (July 1, 2024 through December 31, 2024) for a revised full agreement term of August 1, 2015 through December 31, 2024, and adding \$2,700,000 for a revised total aggregate amount not to exceed \$16,700,000.</p>
<p><b>7.</b> <i>Pages 25-26</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Agreement with Medical Information Technology, Inc., (MEDITECH) for Traverse Exchange Subscription services at no cost with an agreement term September 30, 2024 through June 30, 2027.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.</p>
<p><b>8.</b> <i>Pages 27-28</i></p>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with DataBank IMX, LLC for onbase software maintenance services at NMC for an amount not to exceed \$49,132 with an agreement term retroactive from July 1, 2024 through June 30, 2025.</p> <p>b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, and insurance provisions within the agreement.</p>



**Finance Committee Meeting**  
**Friday, August 9, 2024**  
**8:30 AM**  
**NATIVIDAD ROOM**  
**1ST FLOOR, BUILDING 200**  
**MIUTES**

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**Board Members:** Marcia Atkinson, Dr. Charles Harris, Dr. Valerie Vigil

**Absent:** Mitch Winick

**NMC Staff/County:** Daniel Leon, Nancy Buscher, Ari Entin, Jeanne-Ann Balza, Dr. Craig Walls, Janine Bouyea, Andrea Cisneros, Cher Krause, Libby Downey, Brett Manning, Brienne Garlitsky, and Nancy Majewski

**Call to Order**

**Marcia Atkinson, Chair**



## Roll Call

### *Present*

*Marcia Atkinson  
Dr. Valerie Vigil  
Dr. Charles Harris*

### *Absent*

*Mitch Winick*

## Agenda Additions/Corrections

Noemi Breig

- *None*

## Public Comments (Limited 3 minutes per speaker)

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## Approval of Minutes

1. Approve the Minutes of July 19, 2024 Finance Committee.

*MOTION: Motion to approve the minutes of July 19, 2024, Finance Committee Meeting moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

## Consent Items

2. Approve for consideration by the NMC Board of Trustees the Items in Attachment A.

*MOTION: Motion to approve Consent Item 2 for consideration by the NMC Board of Trustees, Attachment A, item 1 through 10, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil and approved unanimously.*

## Scheduled Items/Discussion Items

3. Review and approve for consideration by the NMC Board of Trustees the following request which is in the final stages of negotiation:
  - a. Award Job Order Contracts (JOC) to the lowest responsive bidders for Natividad Medical Center (NMC) with a one-year term from the date of signing by NMC. The contracts will have a minimum value of \$25,000 and a maximum value of \$6,023,368. The awarded contracts are as follows: NMC 2024-01 to Newton Construction and Management, and NMC 2024-02 to Angeles Contractor Incorporated.
  - b. Approve the Performance and Payment Bonds provided by Newton Construction and Management and Angeles Contractor Incorporated, each in the amount of \$6,023,368.
  - c. Authorize the Chief Executive Officer (CEO) of Natividad Medical Center to execute the Job Order Contracts for NMC 2024-01 with Newton Construction and Management and for NMC 2024-02 with Angeles Contractor Incorporated. (**Andrea Rosenberg**)

*MOTION: Motion to approve Scheduled, item 3, for consideration by the NMC Board of Trustees, moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.*

4. Receive and Approve June 2024 Financial Report.

**Daniel Leon, CFO**

***MOTION: Motion to accept the June 2024 Financial Report moved by Dr. Charles Harris, seconded by Dr. Valerie Vigil, and approved unanimously.***

**Adjournment at 8:51 AM**

*Recorded by Noemi Breig*



**Finance Committee Meeting**  
**Friday, August 9, 2024**  
**Consent Items**  
**MINUTES**  
**Attachment A**

<b>1.</b>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Luminex Corporation for preventative maintenance and repair services at NMC for an amount not to exceed \$10,000 with an agreement term September 1, 2024 through August 31, 2025.</p> <p>b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification provisions within the agreement.</p>
<b>2.</b>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a Preceptorship Agreement with Touro University – California for rotation of Osteopathic Medicine students at NMC with an agreement term retroactive to January 1, 2023 through December 31, 2028.</p>
<b>3.</b>	<p>a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute a State and Local Agency Server and Cloud Enrollment Agreement with Software House International (SHI), a Microsoft licensing reseller, for Microsoft Office 365 government services, data backup software, subscriptions, and associated maintenance/support, for the period of September 1, 2024 through August 31, 2027, for an amount not to exceed \$2,700,000.</p> <p>b. Accept non-standard contract provisions as recommended by the Interim Chief Executive Officer for NMC.</p> <p>c. Authorize the Chief Executive Officer for NMC to sign order confirmations on an as-needed basis pursuant this Agreement over the period of September 1, 2024 through August 31, 2027.</p>
<b>4.</b>	<p>Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-15698) with AE &amp; Associates, LLC for coding, audits, onsite training, and remote coding support services, extending the agreement an additional two (2) year period (August 1, 2025 through July 31, 2027) for a revised full agreement term of August 1, 2019 through July 31, 2027, and adding \$184,180 for a revised total agreement amount not to exceed \$873,796.</p>
<b>5.</b>	<p>a. Ratify execution by the Chief Executive Officer (“CEO”) for Natividad Medical Center (“Natividad”) or his designee of three Letters of Interest to the California Department of Health Care Services (“State DHCS”), confirming the interest of the County of Monterey d/b/a NMC (“County”) in working with State DHCS to participate in the Voluntary Rate Range Program for the period of January 1, 2023, to December 31, 2023, including providing a Medi-Cal managed care rate range Intergovernmental Transfer of Public Funds (“IGT”) to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments;</p> <p>b. Authorize the CEO for Natividad or his designee to execute the implementing IGT Agreement between the County and the State DHCS to fund the nonfederal share of Medi-Cal managed care actuarially sound capitation rate payments for healthcare services rendered in the period of January 1, 2023, to December 31, 2023, plus a 20 % assessment fee applicable to non-exempt funds, pursuant to Sections 14164 and 14301.4 of the Welfare &amp; Institutions Code, in</p>

	substantially the same form as that which has been presented to the Board without significant change to its content;
6.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-15977) with Claire Hartung MD, Inc. to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2024 to September 30, 2026) for a revised full agreement term August 26, 2022 to September 30, 2026 and adding \$100,000 for a revised amount not to exceed \$400,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$430,000.</p>
7.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-15976) with Ian L. Atkinson MD, Inc. to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2024 to September 30, 2026) for a revised full agreement term August 26, 2022 to September 30, 2026, but with no change to the original amount not to exceed of \$300,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.</p>
8.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement with Lucile Salter Packard Children’s Hospital at Stanford (LPCH) to provide maternal fetal medicine services and medical director services of the Child Advocacy Center (CAC) extending the term by twenty-five months (September 1, 2024 to September 30, 2026) for a revised full agreement term September 1, 2021 through September 30, 2026, and adding \$550,000 for a revised amount not to exceed \$1,276,880 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to this agreement where the amendments do not significantly change the scope of work, do not exceed 10% (\$34,848) of the original contract amount and do not increase the total contract amount above \$1,311,728.</p>
9.	<p>a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Third Amendment to the Professional Services Agreement with Lucile Salter Packard Children’s Hospital at Stanford (LPCH) to provide retinopathy of prematurity (ROP) screenings services, extending the term by twenty-five months (September 1, 2024 to September 30, 2026) for a revised full agreement term of September 1, 2018 to September 30, 2026 and adding \$100,000 for a revised not to exceed amount of \$370,000 in the aggregate; and</p> <p>b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not cause an increase of more than ten percent 10% (\$9,000) of the original contract amount and do not increase the total contract amount above \$400,000.</p>
10.	<p>a. Authorize the Auditor-Controller to complete the transfer of funds from Natividad Medical Center's Enterprise Fund NMC001-451-9600-8142 to the Capital Reserve Fund NMC002-404-9600-8142 in the amount of \$117,090,572 for major capital projects and equipment.</p> <p>b. Authorize the Auditor-Controller to complete the transfer of fund from NMC’s Enterprise Fund NMC001-451-9600-8142 to NMC Strategic Reserve Fund 3111, in the amount of \$8,500,000, to increase reserve funds available for NMC’s working capital for 30 days.</p>

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Sheryl Laurissa Recinos dba Recinos Family Medicine, a California professional corporation Agreement**

#### TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Sheryl Laurissa Recinos dba Recinos Family Medicine, a California professional corporation to provide hospitalist services for an amount not to exceed \$800,000 for the period October 1, 2024 to September 30, 2026; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional Services Agreement with Sheryl Laurissa Recinos dba Recinos Family Medicine, a California professional corporation to provide hospitalist services for an amount not to exceed \$800,000 for the period October 1, 2024 to September 30, 2026; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$80,000) of the original contract amount and do not increase the total contract amount above \$880,000.

#### SUMMARY/DISCUSSION:

NMC operates medical surgical units and an acute rehabilitation unit that provide direct patient care to hospitalized patients 24 hours a day, 7 days a week. In order to ensure sufficient staffing of these critical units with at least four physicians during the day and one physician at night who are immediately available to provide patient care, it requires a team of employee and independent contractor physicians, known as hospitalists. NMC wishes to enter into an agreement with Sheryl Laurissa Recinos dba Recinos Family Medicine, a California professional corporation, for a which Dr. Recinos, a board-certified family medicine physician, provides hospitalist services. NMC has obtained an independent opinion of fair market value supporting the payment terms.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

#### FINANCING:

The total not to exceed amount of the Agreement is \$800,000 for the period October 1, 2024 to September 30, 2026. \$300,000 is included in the Fiscal Year 2024/2025 Adopted Budget. The remaining amount will be budgeted in subsequent fiscal years. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to

delivery reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

Agreement

Attachments on file at the Clerk of the Board

## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Natalie La Corte Medical Corporation First Amendment**

#### TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-15979) with Natalie La Corte Medical Corporation to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2024 to September 30, 2026) for a revised full agreement term August 26, 2022 to September 30, 2026, but with no change to the original amount not to exceed of \$300,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the First Amendment to the Professional Services Agreement (A-15979) with Natalie La Corte Medical Corporation to provide hospitalist services extending the term of the agreement by twenty-four months (October 1, 2024 to September 30, 2026) for a revised full agreement term August 26, 2022 to September 30, 2026, but with no change to the original amount not to exceed of \$300,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) amendments to these agreements where the total amendments do not significantly change the scope of work, do not exceed 10% (\$30,000) of the original contract amount and do not increase the total contract amount above \$330,000.

#### SUMMARY/DISCUSSION:

NMC operates medical surgical units and an acute rehabilitation unit that provide direct patient care to hospitalized patients 24 hours a day, 7 days a week. In order to ensure sufficient staffing of these critical units with at least four physicians during the day and one physician at night who are immediately available to provide patient care, it requires a team of employee and independent contractor physicians, known as hospitalists. NMC wishes to amend its agreement with Natalie La Corte Medical Corporation, for which Dr. Natalie La Corte, a board-certified family medicine physician, provides the hospitalist services. NMC has obtained an independent opinion of fair market value supporting the payment terms.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by NMC's Finance Committee and Board of Trustees.

#### FINANCING:

There is no cost of this Amendment. The total not to exceed amount of the Agreement is \$300,000 for the period August 26, 2022 to September 30, 2026. The actual cost is contingent upon Dr. La Corte's level of participation in the panel which fluctuates based on patient volumes and her availability. \$150,000 is included in the Fiscal Year 2024/2025 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement provide NMC with the additional support it needs to delivery reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

First Amendment  
Agreement

Attachments on file at the Clerk of the Board



## **MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT**

### **Ventana Faculty Medical Associates Fifth Amendment**

#### TITLE:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine physician and physician assistant services, extending the term an additional twelve months (July 1, 2025 to June 30, 2026) for a revised full agreement term of November 1, 2020 to June 30, 2026, adding \$300,000 for a revised total not to exceed amount of \$1,500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$1,550,000.

#### RECOMMENDATION:

It is recommended that the Board of Supervisors

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Fifth Amendment to the Professional and Call Coverage Services Agreement (A-15010) with Ventana Faculty Medical Associates to provide family medicine physician and physician assistant services, extending the term an additional twelve months (July 1, 2025 to June 30, 2026) for a revised full agreement term of November 1, 2020 to June 30, 2026, adding \$300,000 for a revised total not to exceed amount of \$1,500,000 in the aggregate; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$50,000) of the original contract amount and do not increase the total contract amount above \$1,550,000.

#### SUMMARY/DISCUSSION:

NMC has an agreement with Ventana Faculty Medical Associates to make available family medicine physicians to provide services including inpatient rounding, supervising residents in the Family Practice Residency Program. Physician services in the County NIDO clinic and medical director and physician assistant services in the hospital's mental health unit and County juvenile hall are also provided through this agreement. Natividad wishes to amend the agreement with Ventana to modify the compensation which requires an extension of twelve months to comply with state and federal guidelines. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

#### OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment as to legal form. Auditor-Controller has reviewed and approved this Amendment as to fiscal provisions. The Amendment has also been reviewed and approved by Natividad Medical Center's Finance Committee and Board of Trustees.

#### FINANCING:

The cost of this Amendment is \$300,000. The total not to exceed amount of this Agreement is \$1,200,000 for the period November 1, 2020 to June 30, 2026. \$300,000 is included the Fiscal

Year 2024/2025 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Natividad's Family Medicine Residency Program and provide Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments:

- Fifth Amendment
- Fourth Amendment
- Third Amendment
- Second Amendment
- First Amendment
- Agreement

Attachments on file at the Clerk of the Board

**..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Controller classification as indicated in Attachment A effective September 21, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

**..Report**

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution No. 98-394 Appendix A to adjust the salary range of the Hospital Controller classification as indicated in Attachment A effective September 21, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

A base wage compensation study of the Hospital Controller classification was requested by Natividad Medical Center (NMC) administrative staff. The reasons cited for the request were to check for salary alignment with the hospital comparable agencies identified in the County's Compensation Philosophy last updated in January 2023.

The base wage analysis of the County's hospital comparable agencies found that based on the duties performed, the Hospital Controller classification was matched to four (4) of the six (6) hospital comparable agencies: Alameda Health System, Salinas Valley Health, San Mateo Medical Center and Santa Clara Valley Medical Center. After thorough analysis of the data available at the time of the study, it was determined that no comparable match was made at Contra Costa Regional Medical Center or Hazel Hawkins. The Hospital Controller classification is approximately 11.16% below the salary mean of the comparable agency's classifications.

To promote the County as the employer of choice, the goal is to provide labor market competitive wages by setting base wages within five percent (5% = - 4.495% with rounding) of the average of the agencies identified. The County's philosophy is to maintain a competitive compensation package that attracts and retains the highest quality candidates and employees to serve the community while maintaining sound fiscal standards.

Therefore, in accordance with the County's Compensation Philosophy, the base wage salary of the Hospital Controller classification would need to be adjusted by approximately 11.16% at top step in order to align with the labor market average.

OTHER AGENCY INVOLVEMENT:

The Human Resources Department concurs with the recommendations. County Employee Management Association (CEMA) has been notified of the recommendations.

FINANCING:

The salary and benefits increased costs for the current position (1.0 FTE filled) budgeted for the remainder of Fiscal Year 2024-25 is approximately \$18,753 and then \$24,379 annually thereafter. The funding for personnel costs is provided by NMC's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. Funding will be provided from NMC's Enterprise Fund 451-9600-6111.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Jennifer Lusk, Senior Personnel Analyst, (831) 783-2764

Approved by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:  
Attachment A  
Resolution

**..Title**

Adopt Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Supervising Certified Phlebotomy Technician with the salary range as indicated in Attachment A effective September 21, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

**..Report**

RECOMMENDATION:

It is recommended that the Board of Supervisors consider adopting a Resolution to:

- a. Amend Personnel Policies and Practices Resolution (PPPR) No. 98-394 Appendices A and B to create the classification of Supervising Certified Phlebotomy Technician with the salary range as indicated in Attachment A effective September 21, 2024; and
- b. Direct the Human Resources Department to implement the changes in the Advantage Human Resources Management (HRM) System.

SUMMARY/DISCUSSION:

Natividad Medical Center (NMC) completed a classification and base wage compensation study of the Supervising Certified Phlebotomy Technician position and recommend the creation of this new classification with a base wage salary aligned with internal classifications.

The Laboratory Department has been providing supervision of non-licensed laboratory staff through the classifications of Clinical Laboratory Manager and Supervising Clinical Laboratory Scientists. The responsibility of providing supervision of the non-licensed laboratory staff has grown and it was determined that it can be more effectively managed at a lower level than the manager of the department without taking away from the licensed staff within the department.

To establish the salary range for the new classification, NMC completed a base wage compensation study and found that the job duties, responsibilities and certifications of a Supervising Certified Phlebotomy Technician position were not matched to any of the six (6) hospital comparable agencies: Alameda Highland Hospital, Contra Costa Regional Medical Center, Hazel Hawkins Hospital, Salinas Valley Health, San Mateo Medical Center, or Santa Clara Medical Center.

The County Compensation Philosophy requires a minimum of three (3) benchmark classification matches with our comparable agencies in order to provide sufficient data for analyzing and determining a base wage comparison. The County reserves the right to consider internal comparisons when in the best interest of the County. As a result, NMC recommends the creation of the new classification of Supervising Certified Phlebotomy Technician with a top monthly salary of approximately \$7,208 set at 5% above Senior Certified Phlebotomy Technician.

NMC is seeking consideration from the Board of Supervisors to adopt a Resolution to create the new classification of Supervising Certified Phlebotomy Technician with the respective salary.

OTHER AGENCY INVOLVEMENT:

The Monterey County Office of County Counsel has reviewed this recommendation. In addition, the Service Employees International Union (SEIU) has been provided notice of these recommendations.

FINANCING:

There is no cost increase for the remainder of Fiscal Year 2024-25. The funding for personnel costs is provided by Natividad Medical Center's enterprise fund comprised of patient services revenues received from commercial insurance, state, and federal government agencies. This action does not impact the General Fund.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The proposed recommended actions address the Board of Supervisors Administration Strategic Initiative. The actions demonstrate the County's commitment to meeting the Board's initiatives in recruiting, retaining, and attracting a diverse, talented workforce that supports the mission of Monterey County.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, (831) 783-2701

Approved by: Dr. Charles Harris, Hospital Chief Executive Officer, (831) 783-2553

Attachments:  
Attachment A  
Resolution

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

### Renewal and Amendment No. 12 & 13 to Locum Tenens Referral Services per RFP 9600-61 Legistar Number: \_\_\_\_\_

#### **..Title**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 12 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 13 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional six (6) month period (July 1, 2024 through December 31, 2024) for a revised full agreement term of August 1, 2015 through December 31, 2024, and adding \$2,700,000 for a revised total aggregate amount not to exceed \$16,700,000.

#### **..Report**

#### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 12 to the agreements with Medical Search, LLC d.b.a. SUMO Medical Staffing (A-12896) and MDA Holdings, Inc. d.b.a. Medical Doctor Associates (A-12899) and renewal & amendment No. 13 to the agreement with Staff Care, Inc. (A-12897) for locum tenens physician referral services at NMC pursuant to the Request for Proposals (RFP) #9600-61, extending the agreement an additional six (6) month period (July 1, 2024 through December 31, 2024) for a revised full agreement term of August 1, 2015 through December 31, 2024, and adding \$2,700,000 for a revised total aggregate amount not to exceed \$16,700,000.

#### **SUMMARY/DISCUSSION:**

In April 2015, Natividad Medical Center (NMC) conducted a Request for Proposals (RFP) to provide referral of locum tenens physicians. Locum tenens are physicians who temporarily take the place of physicians during periods when physicians (employed or contracted) are not available (e.g., vacation; illness; continuing medical education; etc.) to provide health care services vital to NMC's continued operation.

In order to find highly qualified temporary physicians and other locum tenens, such as advanced practitioners, who match the position we are trying to cover and are available on sometimes very short notice, it is necessary to contract with multiple locum tenens agencies. Due to multiple factors, including physician shortages in certain hard to fill specialties, NMC is experiencing a high utilization of locum tenens physicians and wishes to amend the agreements to extend the term and add funds ensuring temporary physicians are available when needed to provide the patient care services critical to NMC's operation without interruption.

#### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal and amendment No.12 and renewal and amendment No. 13 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal and amendment No. 12 and renewal and amendment No. 13 have also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees

on September 13, 2024.

**FINANCING:**

The cost for this renewal and amendment No. 12 and renewal and amendment No. 13 is \$2,700,000 of which is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The services rendered in this agreement provide NMC with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Hospital Director of Physicians, 783-2506  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 12
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 11
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 10
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 9
- Medical Search, LLC d.b.a SUMO Medical Staffing Renewal & Amendment No. 8
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 7
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 6
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 5
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 4
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 3
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 2
- Medical Search, LLC d.b.a SUMO Medical Staffing Amendment No. 1
- Medical Search, LLC d.b.a SUMO Medical Staffing Agreement
- Staff Care, Inc. Renewal & Amendment No. 13
- Staff Care, Inc. Amendment No. 12
- Staff Care, Inc. Amendment No. 11
- Staff Care, Inc. Renewal & Amendment No. 10
- Staff Care, Inc. Amendment No. 9
- Staff Care, Inc. Renewal & Amendment No. 8
- Staff Care, Inc. Amendment No. 7
- Staff Care, Inc. Amendment No. 6
- Staff Care, Inc. Amendment No. 5
- Staff Care, Inc. Amendment No. 4
- Staff Care, Inc. Amendment No. 3
- Staff Care, Inc. Amendment No. 2
- Staff Care, Inc. Amendment No. 1
- Staff Care, Inc. Agreement



MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 12  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 11  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 10  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 9  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Renewal & Amendment No. 8  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No.7  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 6  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 5  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 4  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 3  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 2  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Amendment No. 1  
MDA Holdings, Inc dba Medical Doctor Associates, LLC Agreement

Attachments to file with the Clerk of the Board

## MONTEREY COUNTY BOARD OF SUPERVISORS BOARD REPORT

**Medical Information Technology, Inc.**

**Legistar Number:** \_\_\_\_\_

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Agreement with Medical Information Technology, Inc., (MEDITECH) for Traverse Exchange Subscription services at no cost with an agreement term September 30, 2024 through June 30, 2027.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

### **..Report**

#### **RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

### **..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Agreement with Medical Information Technology, Inc., (MEDITECH) for Traverse Exchange Subscription services at no cost with an agreement term September 30, 2024 through June 30, 2027.
- b. Approve the NMC's Chief Executive Officer's recommendation to accept non-standard indemnification, limitations on liability, and limitations on damages provisions within the agreement.

#### **SUMMARY/DISCUSSION:**

The Traverse Exchange is an advanced nationwide health information exchange network. This private network will enable participating MEDITECH customers to share health data seamlessly and securely with one another as well as with organizations using other vendor electronic health record solutions (EHRs) and exchange networks that comply with interoperability standards. This service complies with Federal and State privacy laws.

Traverse Exchange facilitates better coordination of care. This can lead to improved patient outcomes, a reduction in medical errors, and enhanced patient satisfaction. Traverse Exchange streamlines workflows for healthcare providers by allowing them to access relevant patient data with fewer obstacles. This reduces the time spent searching for information and increases the efficiency of healthcare delivery. With improved interoperability, healthcare providers have access to more comprehensive and up-to-date patient information. This can lead to more accurate diagnoses, treatment decisions, and care plans.

Traverse is replacing CommonWell as Meditech's health information exchange platform by the end of this calendar year. As with CommonWell, Natividad Medical Center plans to leverage the Traverse Exchange network to access the health information of patients under its care across the care continuum. There is no cost to subscribe to and use the Traverse Exchange service as it is included in the hospital's existing MEDITECH annual support and maintenance agreement.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on September 13, 2024.

**FINANCING:**

There is no cost associated with this agreement.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Traverse Exchange’s data exchange service will improve the health and wellbeing of Natividad Medical Center’s patients through better clinical communication and coordination of care. Access to this system will also administratively improve operational efficiencies and reduce duplication of services.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Ari Entin, Hospital Chief Information Officer, 783-2564  
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:  
Medical Information Technology, Inc. (MEDITECH) Agreement

Attachments on file with the Clerk of the Board

# MONTEREY COUNTY BOARD OF SUPERVISORS **BOARD REPORT**

**DataBank IMX, LLC Agreement**

**Legistar Number:** \_\_\_\_\_

**..Title**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with DataBank IMX, LLC for onbase software maintenance services at NMC for an amount not to exceed \$49,132 with an agreement term retroactive from July 1, 2024 through June 30, 2025.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

**..Report**

**RECOMMENDATION:**

**It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with DataBank IMX, LLC for onbase software maintenance services at NMC for an amount not to exceed \$49,132 with an agreement term retroactive from July 1, 2024 through June 30, 2025.
- b. Approve the NMC’s Chief Executive Officer’s recommendation to accept non-standard indemnification, and insurance provisions within the agreement.

**SUMMARY/DISCUSSION:**

Natividad established a business partnership with Databank IMX in 2015 for the OnBase application system to allow for the scanning, archiving and retrieval of documents and records. This agreement includes software to scan, trace, and purge data as needed in accordance with the approved Natividad, County, State, and Federal record, and retention policies. Natividad trusts the OnBase system to be a valuable asset to its day-to-day business operations.

Natividad is requesting to amend the current Agreement to extend the term to cover ongoing system maintenance of the software which will allow Natividad to continue to scan records and information efficiently and in a timely manner for departments within the facility.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on September 12, 2024.

**FINANCING:**

The cost for this agreement is \$49,132 of which \$49,132 which is included in the FY 2024-25 Adopted Budget. Funding will be provided from NMC’s Enterprise Fund 451-9600-6613.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement is for a software system which stores records and information for Natividad. The use of this system directly contributes to a more efficient and effective use of resources within the organization. This agreement brings improved technological capabilities and functionality to the hospital, enhancing and strengthening its technological functionality and reliability which fosters a sound, secure and sustainable physical infrastructure.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Janine Bouyea, Hospital Assistant Administrator, 783-2701

Approved by: Charles R. Harris, Interim Chief Executive Officer, 783-2504

Attachments:

DataBank IMX, LLC Agreement

Attachments on file with the Clerk of the Board



# FINANCIAL STATEMENTS

JULY 31, 2024

08/26/24

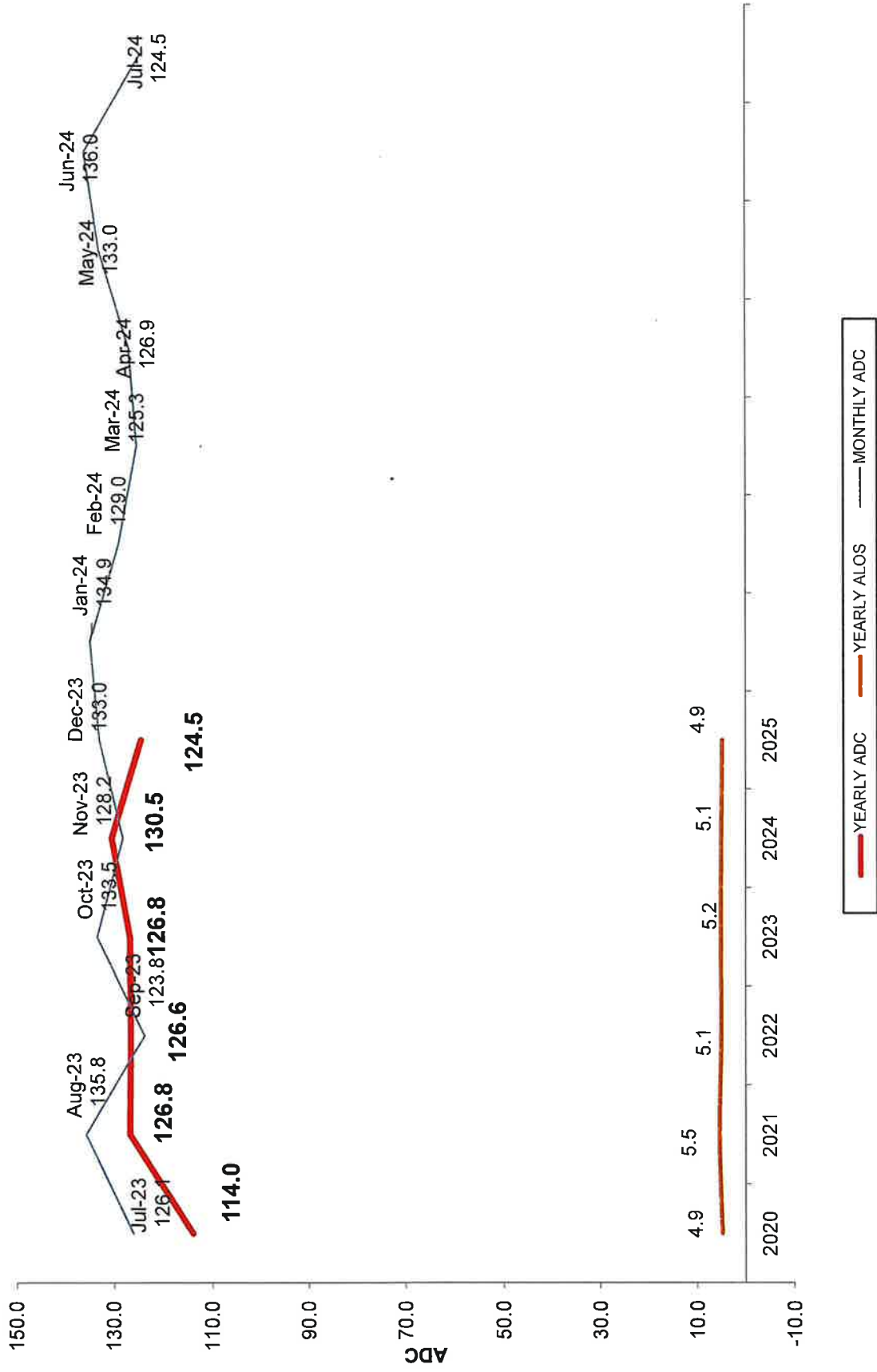


## **FINANCIAL STATEMENTS**

**JULY 31, 2024**

### **I N D E X**

<b><u>PAGE #</u></b>	<b><u>D E S C R I P T I O N</u></b>
<b>1</b>	<b>TOTAL ADC TREND GRAPH - 2020-2025</b>
<b>2</b>	<b>STATISTICAL REPORT</b>
<b>4</b>	<b>STATEMENT OF REVENUES &amp; EXPENSES AND CHANGES IN NET ASSETS TO BUDGET</b>
<b>5</b>	<b>STATEMENT OF REVENUES &amp; EXPENSES AND CHANGES IN NET ASSETS PER APD</b>
<b>6</b>	<b>BALANCE SHEET</b>
<b>7</b>	<b>SCHEDULE OF STATE / COUNTY RECEIVABLES</b>
<b>8</b>	<b>STATEMENT OF CASH FLOWS</b>
<b>9</b>	<b>RECONCILIATION OF GOVERNMENT FUNDING</b>
<b>10</b>	<b>CASH FLOW PERFORMANCE F/Y 24-25 ACTUAL TO BUDGET</b>
<b>11</b>	<b>CASH SCHEDULE FOR F/Y 24-25</b>





# NATIVIDAD STATISTICAL REPORT July 31, 2024

	Month-To-Date						Year-To-Date			
	05-24	06-24	07-24	Budget			Budget	Current	Prior Yr	%
					<b>PT DAYS BY SERVICE</b>	<b>STAFFED BEDS</b>				
										<b>CY/PLY</b>
1	171	283	290	233	NICU	15	233	290	199	45.73%
2	2,012	1,837	1,676	1,926	Med/Surg	57	1,926	1,676	1,917	-12.57%
3	215	190	178	204	ICU	10	204	178	215	-17.21%
4	109	114	107	88	Peds	12	88	107	48	122.92%
5	826	795	772	770	Acute Rehab	28	770	772	778	-0.77%
6	295	345	320	314	OB/Gyn	27	314	320	318	0.63%
7	3,628	3,564	3,343	3,534	TOTAL ACUTE	149	3,534	3,343	3,475	-3.80%
8	496	515	516	453	Psychiatric	19	453	516	433	19.17%
9	4,124	4,079	3,859	3,987	TOTAL DAYS	168	3,987	3,859	3,908	-1.25%
10	326	296	295	305	Nursery	18	305	295	298	-1.01%
					<b>AVERAGE DAILY CENSUS</b>					
11	90.4	92.3	82.9	89.2	Acute	121	89.2	82.9	87.0	-4.71%
12	26.6	26.5	24.9	24.8	Acute Rehab	28	24.8	24.9	25.1	-0.80%
13	16.0	17.2	16.6	14.6	Psychiatric	19	14.6	16.6	14.0	18.57%
14	133.0	136.0	124.5	128.6	TOTAL	168	128.6	124.5	126.1	-1.27%
15	10.5	9.9	9.5	9.9	Nursery	18	9.9	9.5	9.6	-1.04%
					<b>PERCENTAGE OF OCCUPANCY</b>					
16	74.7%	76.3%	68.5%	73.7%	Acute		73.7%	68.5%	71.9%	-4.7%
17	95.0%	94.6%	88.9%	88.6%	Acute Rehab		88.6%	88.9%	89.6%	-0.8%
18	84.2%	90.5%	87.4%	76.8%	Psychiatric		76.8%	87.4%	73.7%	18.6%
19	79.2%	81.0%	74.1%	76.5%	TOTAL		76.5%	74.1%	75.1%	-1.3%
20	58.3%	55.0%	52.8%	55.0%	Nursery		55.0%	52.8%	53.3%	-1.0%
					<b>ADMISSIONS</b>					
21	695	690	686	666	Acute		666	686	667	2.85%
22	62	51	54	59	Acute Rehab		59	54	58	-6.90%
23	54	47	46	50	Psychiatric		50	46	48	-4.17%
24	811	788	786	776	TOTAL		776	786	773	1.68%
25	199	192	190	188	Nursery		188	190	191	-0.52%
26	208	207	202	197	Deliveries		197	202	197	2.54%
					<b>DISCHARGES</b>					
27	685	635	658	632	Acute		632	658	626	5.11%
28	63	54	53	60	Acute Rehab		60	53	60	-11.67%
29	56	46	45	51	Psychiatric		51	45	47	-4.26%
30	804	735	756	743	TOTAL		743	756	733	3.14%
31	188	160	179	172	Nursery		172	179	170	5.29%
					<b>AVERAGE LENGTH OF STAY</b>					
32	5.1	5.2	4.9	5.1	Acute(Hospital wide no babies)		5.1	4.9	5.1	-3.92%
33	13.3	15.6	14.3	13.0	Acute Rehab		13.0	14.3	13.4	6.72%
34	2.3	2.7	2.4	2.6	OB/Gyn		2.6	2.4	2.5	-4.00%
35	9.2	11.0	11.2	9.0	Psychiatric		9.0	11.2	9.0	24.44%
36	1.6	1.5	1.6	1.6	Nursery		1.6	1.6	1.6	0.00%
					<b>OUTPATIENT VISITS</b>					
37	5,270	4,879	4,794	5,267	Emergency Room		5,267	4,794	4,636	3.41%
38	415	407	397	420	ER Admits		420	397	432	-8.10%
39	51.2%	51.6%	50.5%	54.1%	ER Admits as a % of Admissions		54.1%	50.5%	55.9%	-9.62%
40	7,685	6,880	7,639	6,541	Clinic Visits		6,541	7,639	6,107	25.09%
					<b>ANCILLARY PROCEDURES BILLED</b>					
41	56,528	54,978	55,747	56,020	Lab Tests		56,020	55,747	53,213	4.76%
42	5,019	4,263	4,482	4,516	Radiology Procedures		4,516	4,482	4,322	3.70%
43	255	255	274	242	MRI Procedures		242	274	248	10.48%
44	154	104	123	99	Nuclear Med Procedures		99	123	55	123.64%
45	1,362	1,223	1,372	1,307	Ultrasound Procedures		1,307	1,372	1,252	9.58%
46	2,950	2,836	3,065	2,570	CT Scans		2,570	3,065	2,473	23.94%
47	477	418	481	421	Surgeries		421	481	403	19.35%
48	7.33	7.35	7.67	7.59	FTE'S PER AOB		7.59	7.67	7.46	2.82%
49	1,443.8	1,448.6	1,431.9	1,433.2	TOTAL PAID FTE'S		1,433.2	1,431.9	1,368.3	4.65%
50	6,106	5,909	5,786	5,850	ADJUSTED PATIENT DAYS		5,850	5,786	5,685	1.78%

\*ER Admits do not include LDED beginning JUL23.

**NATIVIDAD  
STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS-TREND-NORMALIZED  
FOR FY2025**

	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	MAR-25	APR-25	MAY-25	JUN-25	YTD
<b>R E V E N U E</b>													
<b>Patient Revenue:</b>													
1 Inpatient	82,094,747												82,094,747
2 Pro Fees	5,988,048												5,988,048
3 Outpatient	43,990,366												43,990,366
4 Total Patient Revenue	132,073,161												132,073,161
<b>Deductions from revenue</b>													
5 Contractual Deductions	97,901,711												97,901,711
6 Bad Debt	6,654,066												6,654,066
7 Unable to Pay	51,412												51,412
8 Total Contractual Discounts	104,607,189												104,607,189
9 Net Patient Revenue	27,465,972	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	27,465,972
10 As a percent of Gross Revenue	20.80%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20.80%
11 Total Government Funding	7,867,487												7,867,487
<b>Other Operating Revenue:</b>													
12 Rent Income	123,369												123,369
13 Interest Income	395,833												395,833
14 NMF Contribution	78,083												78,083
15 Other Income	458,382												458,382
16 Total Other Operating Revenue	1,055,667												1,055,667
17 TOTAL REVENUE	36,389,136												36,389,136
<b>EXPENSE</b>													
<b>Salaries, Wages &amp; Benefits</b>													
18 Salaries, Wages & Benefits	19,958,546												19,958,546
19 Registry	854,294												854,294
20 Phys/Residents SWB & Contract Fees	5,446,733												5,446,733
21 Purchased Services	3,450,731												3,450,731
22 Supplies	3,364,090												3,364,090
23 Insurance	422,523												422,523
24 Utilities and Telephone	430,279												430,279
25 Interest Expense	21,234												21,234
26 Depreciation & Amortization	963,054												963,054
27 Other Operating Expense	498,104												498,104
28 TOTAL EXPENSE	35,408,589												35,408,589
29 NET INCOME(LOSS)	979,546												979,546
<b>Normalization for Extraordinary Items</b>													
30 2023 Specialty Care Incentive													-
31 Hospital Quality Incentive Program CY23													-
32 Hospital Quality Incentive Program CY24 Q1													-
33 Total Extraordinary Items													-
34 NET INCOME BEFORE Extraordinary Items	\$ 979,546	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 979,546
<b>CAPITAL CONTRIBUTIONS</b>													
35 County Contribution													-
36 CHANGE IN NET ASSETS	\$ 979,546	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 979,546

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS**  
**AS OF JULY 31, 2024**

	CURRENT MONTH			YEAR -TO -DATE			
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	Prior Yr
<b>R E V E N U E</b>							
<b>Patient Revenue:</b>							
1	\$ 82,094,747	\$ 81,382,034	\$ 712,713 0.9	\$ 82,094,747	\$ 81,382,034	\$ 712,713 0.9	\$ 75,825,124
2	5,988,048	5,730,110	257,938 4.5	5,988,048	5,730,110	257,938 4.5	4,930,938
3	43,990,366	40,717,700	3,272,666 8.0	43,990,366	40,717,700	3,272,666 8.0	36,720,170
4	132,073,161	127,829,844	4,243,317 3.3	132,073,161	127,829,844	4,243,317 3.3	117,476,232
<b>Deductions from Revenue</b>							
5	97,901,711	97,687,007	(214,704) (0.2)	97,901,711	97,687,007	(214,704) (0.2)	89,537,030
6	6,654,066	3,470,899	(3,183,167) (91.7)	6,654,066	3,470,899	(3,183,167) (91.7)	3,902,355
7	51,412	83,328	31,916 38.3	51,412	83,328	31,916 38.3	32,434
8	104,607,189	101,241,234	(3,365,955) (3.3)	104,607,189	101,241,234	(3,365,955) (3.3)	93,471,819
9	27,465,972	26,588,610	877,362 3.3	27,465,972	26,588,610	877,362 3.3	24,004,414
10	20.80%	20.80%		20.80%	20.80%		20.43%
11	7,867,497	7,867,497	-	7,867,497	7,867,497	-	7,172,655
<b>Total Government Funding</b>							
12	123,369	127,601	(4,232) (3.3)	123,369	127,601	(4,232) (3.3)	126,949
13	395,833	395,833	-	395,833	395,833	0	563,942
14	78,083	78,083	-	78,083	78,083	0	60,000
15	458,382	458,118	264 0.1	458,382	458,118	264 0.1	462,213
16	1,055,667	1,059,635	(3,968) (0.4)	1,055,667	1,059,635	(3,968) (0.4)	1,213,104
17	36,389,136	35,515,742	873,394 2.5	36,389,136	35,515,742	873,394 2.5	32,390,173
<b>EXPENSE</b>							
18	19,958,546	20,879,629	921,083 4.4	19,958,546	20,879,629	921,083 4.4	18,420,876
19	854,294	574,137	(280,157) (48.8)	854,294	574,137	(280,157) (48.8)	1,009,571
20	5,446,733	5,489,033	42,300 0.8	5,446,733	5,489,033	42,300 0.8	4,994,554
21	3,450,731	3,127,127	(323,604) (10.3)	3,450,731	3,127,127	(323,604) (10.3)	3,049,135
22	3,364,090	2,865,153	(498,937) (17.4)	3,364,090	2,865,153	(498,937) (17.4)	2,811,489
23	422,523	442,418	19,895 4.5	422,523	442,418	19,895 4.5	408,031
24	430,279	361,920	(68,359) (18.9)	430,279	361,920	(68,359) (18.9)	390,173
25	21,234	37,225	15,991 43.0	21,234	37,225	15,991 43.0	37,914
26	963,054	1,094,729	131,675 12.0	963,054	1,094,729	131,675 12.0	1,042,305
27	496,104	491,444	(4,660) (1.4)	496,104	491,444	(4,660) (1.4)	461,297
28	35,409,589	35,362,815	(46,774) (0.1)	35,409,589	35,362,815	(46,774) (0.1)	32,625,344
29	979,546	152,927	826,619 540.5	979,546	152,927	826,619 540.5	(235,172)
<b>NET INCOME(LOSS)</b>							
30							
31							
32							
33							
34	\$ 979,546	\$ 152,927	\$ 826,619 540.5 %	\$ 979,546	\$ 152,927	\$ 826,619 540.5 %	(235,172)
<b>CAPITAL CONTRIBUTIONS</b>							
County Contribution							
CHANGE IN NET ASSETS							

**NATIVIDAD**  
**STATEMENT OF REVENUES AND EXPENSES & CHANGES IN NET ASSETS PER ADJUSTED PATIENT DAY**  
**AS OF JULY 31, 2024**

	CURRENT MONTH			YEAR-TO-DATE		
	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR	Actual	Budget	Variance fav. (unfav) \$ VAR. % VAR
1	5,786	5,860	(64) -1.1%	5,786	5,861	(65) -1.1%
2	14,188	13,911	277 2.0%	14,188	13,909	279 2.0%
3	1,035	979	56 5.7%	1,035	979	56 5.7%
4	7,603	6,960	642 9.2%	7,603	6,959	643 9.2%
5	22,825	21,851	975 4.5%	22,825	21,848	978 4.5%
6	16,920	16,998	(221) (1.3)	16,920	16,996	(224) (1.3)
7	1,150	593	(557) (93.8)	1,150	593	(557) (93.9)
8	9	14	5 37.6%	9	14	5 37.6%
9	18,079	17,306	(773) (4.5)	18,079	17,303	(775) (4.5)
10	4,747	4,545	202 4.4%	4,747	4,544	202 4.5%
11	20.80%	20.80%		20.80%	20.80%	
12	1,360	1,345	15 1.1%	1,360	1,345	15 1.1%
13	21	22	(0) (2.2)	21	22	(0) (2.2)
14	68	68	0 1.1%	68	68	0 1.1%
15	13	13	0 1.1%	13	13	0 1.1%
16	79	78	1 1.2%	79	78	1 1.2%
17	182	181	1 0.7%	182	181	1 0.7%
18	6,289	6,071	218 3.6%	6,289	6,070	219 3.6%
19	3,449	3,569	(120) 3.4%	3,449	3,569	(119) 3.3%
20	148	98	(50) (50.4)	148	98	(50) (50.5)
21	941	938	(3) (0.3)	941	938	(3) (0.3)
22	596	535	(62) (11.6)	596	534	(62) (11.6)
23	581	490	(92) (18.7)	581	490	(92) (18.7)
24	73	76	(3) 3.4%	73	76	(3) 3.4%
25	74	62	(12) (20.2)	74	62	(12) (20.2)
26	4	6	(2) 42.3%	4	6	(2) 42.3%
27	166	187	(21) 11.1%	166	187	(21) 11.0%
28	86	84	(2) (2.5)	86	84	(2) (2.5)
29	6,120	6,045	(75) (1.2)	6,120	6,044	(76) (1.3)
30	169	26	143 547.6%	169	26	143 547.7%
31	-	-	-	-	-	-
32	-	-	-	-	-	-
33	-	-	-	-	-	-
34	169	26	143 548%	169	26	143 547.7%
35	5,819			5,819		

**NATIVIDAD  
BALANCE SHEET  
AS OF JULY 31, 2024**

	CURRENT MONTH			YEAR - TO - DATE			
	BEGINNING	ENDING	INC/(DEC)	BEGINNING	ENDING	INC/(DEC)	% CHG.
1	\$ 262,974,529	\$ 240,935,338	\$ (22,039,191)	\$ 262,974,529	\$ 240,935,338	\$ (22,039,191)	(8.4) %
2	24,483,667	23,983,667	(500,000)	24,483,667	23,983,667	(500,000)	(2.0)
3	73,671,049	79,342,050	5,671,001	73,671,049	79,342,050	5,671,001	7.7
4	28,400,726	32,898,821	4,498,095	28,400,726	32,898,821	4,498,095	15.8
5	5,657,905	5,717,984	60,080	5,657,905	5,717,984	60,080	1.1
6	4,940,081	3,706,634	(1,233,448)	4,940,081	3,706,634	(1,233,448)	(25.0)
7	400,127,957	386,584,494	(13,543,463)	400,127,957	386,584,494	(13,543,463)	(3.4)
8	364,679,228	365,921,504	1,242,276	364,679,228	365,921,504	1,242,276	0.3
9	(246,493,955)	(247,457,009)	(963,054)	(246,493,955)	(247,457,009)	(963,054)	(0.4)
10	118,185,274	118,464,495	279,221	118,185,274	118,464,495	279,221	0.2
11	141,978,596	141,975,730	(2,866)	141,978,596	141,975,730	(2,866)	(0.0)
12	\$ 660,291,827	\$ 647,024,719	\$ (13,267,108)	\$ 660,291,827	\$ 647,024,719	\$ (13,267,108)	(2.0) %
<b>CURRENT ASSETS</b>							
<b>CASH</b>							
<b>FUND AID</b>							
<b>ACCOUNTS RECEIVABLE NET</b>							
<b>STATE/COUNTY RECEIVABLES</b>							
<b>INVENTORY</b>							
<b>PREPAID EXPENSE</b>							
<b>TOTAL CURRENT ASSETS</b>							
<b>PROPERTY, PLANT &amp; EQUIPMENT</b>							
<b>LESS: ACCUMULATED DEPRECIATION</b>							
<b>NET PROPERTY, PLANT &amp; EQUIPMENT</b>							
<b>OTHER ASSETS</b>							
<b>TOTAL ASSETS</b>							
13	28,401,270	21,060,486	(7,340,784)	28,401,270	21,060,486	(7,340,784)	(25.8)
14	16,473,634	16,495,367	21,733	16,473,634	16,495,367	21,733	0.1
15	79,383,398	73,983,232	(5,400,167)	79,383,398	73,983,232	(5,400,167)	(6.8)
16	4,245,606	4,245,606	-	4,245,606	4,245,606	-	-
17	18,364,183	16,891,565	(1,472,619)	18,364,183	16,891,565	(1,472,619)	(8.0)
18	146,868,093	132,676,256	(14,191,837)	146,868,093	132,676,256	(14,191,837)	(9.7)
<b>CURRENT LIABILITIES</b>							
<b>ACCRUED PAYROLL</b>							
<b>ACCOUNTS PAYABLE</b>							
<b>MCARE/MEDICAL LIABILITIES</b>							
<b>CURRENT PORTION OF DEBT</b>							
<b>OTHER ACCRUALS</b>							
<b>TOTAL CURRENT LIABILITIES</b>							
<b>LONG TERM LIABILITIES</b>							
<b>LT ACCRUED LIABILITIES</b>							
<b>UN EARNED CONTRIBUTIONS</b>							
<b>LONG TERM PORTION OF C.O.P's</b>							
<b>TOTAL LONG TERM DEBT</b>							
<b>FUND BALANCES</b>							
<b>ACCUMULATED FUND</b>							
<b>CHANGE IN NET ASSETS</b>							
<b>TOTAL FUND BALANCES</b>							
<b>TOTAL LIAB. &amp; FUND BALANCES</b>							
19	2,508,183	2,453,366	(54,817)	2,508,183	2,453,366	(54,817)	(2.2)
20	-	-	-	-	-	-	-
21	13,364,949	13,364,949	-	13,364,949	13,364,949	-	-
22	15,873,133	15,818,316	(54,817)	15,873,133	15,818,316	(54,817)	(0.3)
23	490,591,814	497,550,602	6,958,787	490,591,814	497,550,602	6,958,787	1.1
24	6,958,787	979,546	(5,979,241)	6,958,787	979,546	(5,979,241)	(85.9)
25	497,550,602	498,530,148	979,546	497,550,602	498,530,148	979,546	0.2
26	\$ 660,291,827	\$ 647,024,719	\$ (13,267,108)	\$ 660,291,827	\$ 647,024,719	\$ (13,267,108)	(2.0) %

**NATIVIDAD  
STATE AND COUNTY RECEIVABLES  
AS OF 7/31/24**

<b>BALANCE SHEET</b>	<u>Beg. Balance</u>	<u>Accruals</u>	<u>Prior Years Final Rec'n</u>	<u>IGTs Transferred Out</u>	<u>Received</u>	<u>End. Balance</u>
Medi-Cal Waiver (DSH + SNCP)	(3,541,239)	1,187,500		7,449,467	(11,273,034)	\$ (6,177,306)
Physician SPA	(403,756)	41,667				\$ (362,089)
Rate Range IGT-CCAH- AB 915	8,910,234	1,333,333				\$ 10,243,567
Medical GME	745,727	275,833				\$ 1,021,560
Medical HPE	(2,001,743)	83,333		413,695		\$ (1,504,714)
Family First-COVID 19	(335,708)	20,833				\$ (314,875)
SB1732	(74,221)				(21,797)	\$ (96,018)
Hospital Fee	(25,105)	233,333			(244,565)	\$ (36,337)
MCMC EPP	(655,781)	83,333				\$ (572,448)
MCMC QIP	9,269,945	1,333,333				\$ 10,603,278
MCMC QIP	13,024,643	2,750,000				\$ 15,774,643
<b>GOVERNMENT RECEIVABLES</b>	<b>24,912,995</b>	<b>7,342,498</b>	<b>-</b>	<b>7,863,162</b>	<b>(11,539,396)</b>	<b>\$ 28,579,260</b>
Accrued Donations	16,738	78,083			(15,019)	\$ 79,802
Office Buildings	(8,374)	123,369			(16,820)	\$ 98,175
Miscellaneous Receivable	(149,058)	97,684			(68,082)	\$ (119,455)
Probation	201,740	90,210			(14,211)	\$ 277,739
UCSF & Touro University	25,900	8,283			(10,000)	\$ 24,183
Interest Accrued	1,913,285	395,833				\$ 2,309,118
Health Department	487,500	162,500				\$ 650,000
Watsonville	1,000,000					\$ 1,000,000
<b>OTHER RECEIVABLES</b>	<b>3,487,731</b>	<b>955,963</b>	<b>-</b>	<b>-</b>	<b>(124,132)</b>	<b>\$ 4,319,562</b>
<b>STATE/COUNTY RECEIVABLES</b>	<b>\$ 28,400,726</b>	<b>\$ 8,298,461</b>	<b>\$ -</b>	<b>\$ 7,863,162</b>	<b>\$ (11,663,528)</b>	<b>\$ 32,898,821</b>

<b>P &amp; L</b>	<b>YTD JUL-24</b>
Medi-Cal DSH /SNCP	\$ 1,187,500
Physician SPA	\$ 41,667
AB915	\$ 275,833
SB 1732	\$ 233,333
HPE	\$ 20,833
Esperanza Care	\$ (41,667)
HD Residency Support	\$ (41,667)
MCMC EPP	\$ 1,333,333
MCMC QIP	\$ 2,750,000
Hospital Fee	\$ 83,333
Medical GME	\$ 83,333
CARES Act Fund Aid	\$ 500,000
Family First C-19 Response-FMAP Enhance-	\$ -
Rate Range IGT-CCAH-	\$ 1,333,333
Medicare Bi-Weekly Payment	\$ 108,333
<b>GOVERNMENT FUNDING INCOME</b>	<b>\$ 7,867,497</b>

**NATIVIDAD**  
**STATEMENT OF CASH FLOWS**  
**AS OF JULY 31, 2024**

	CURRENT MONTH		YEAR - TO - DATE
1	\$ 262,974,529	CASH AT BEGINNING OF PERIOD	\$ 262,974,529
2		FROM OPERATIONS:	
3	979,546	NET INCOME/(LOSS)	979,546
4	-	NET INCOME ADJ - PRIOR YEAR	-
5	963,054	DEPRECIATION/AMORT	963,054
6	1,942,600	SUBTOTAL	1,942,600
7		CHANGES IN WORKING CAPITAL:	
8	(5,671,001)	ACCOUNTS RECEIVABLE	(5,671,001)
	500,000	FUND AID STIMULUS	500,000
9	(4,498,095)	STATE/COUNTY RECEIVABLE	(4,498,095)
10	1,173,368	PREPAID EXPENSE & INVENTORY	1,173,368
11	(7,340,784)	ACCRUED PAYROLL	(7,340,784)
12	21,733	ACCOUNTS PAYABLE	21,733
13	(5,400,167)	MCARE/MEDICAL LIABILITIES	(5,400,167)
15	-	SHORT TERM DEBT	0
16	(1,472,619)	ACCRUED LIABILITIES	(1,472,619)
17	(22,687,565)	NET (DECREASE)/INCREASE	(22,687,565)
18		CAPITAL ADDITIONS:	
19	(1,242,276)	PP&E ADDITIONS	(1,242,276)
20	-	NBV OF ASSETS DISPOSED	-
21	(1,242,276)	TOTAL CAPITAL (Use of Cash)	(1,242,276)
22		FINANCING ACTIVITY:	
23	(54,817)	LONG TERM BOND DEBT	(54,817)
24	2,866	OTHER ASSETS	2,866
25	-	INVESTMENTS	-
26	(51,951)	TOTAL FINANCING	(51,951)
27	(22,039,191)	INC./(DEC.) IN CASH BALANCE	(22,039,191)
28	\$ 240,935,338	CASH BALANCE - END OF PERIOD	\$ 240,935,338

**NATIVIDAD  
RECONCILIATION OF GOVERNMENT FUNDING  
FISCAL YEAR 2025**

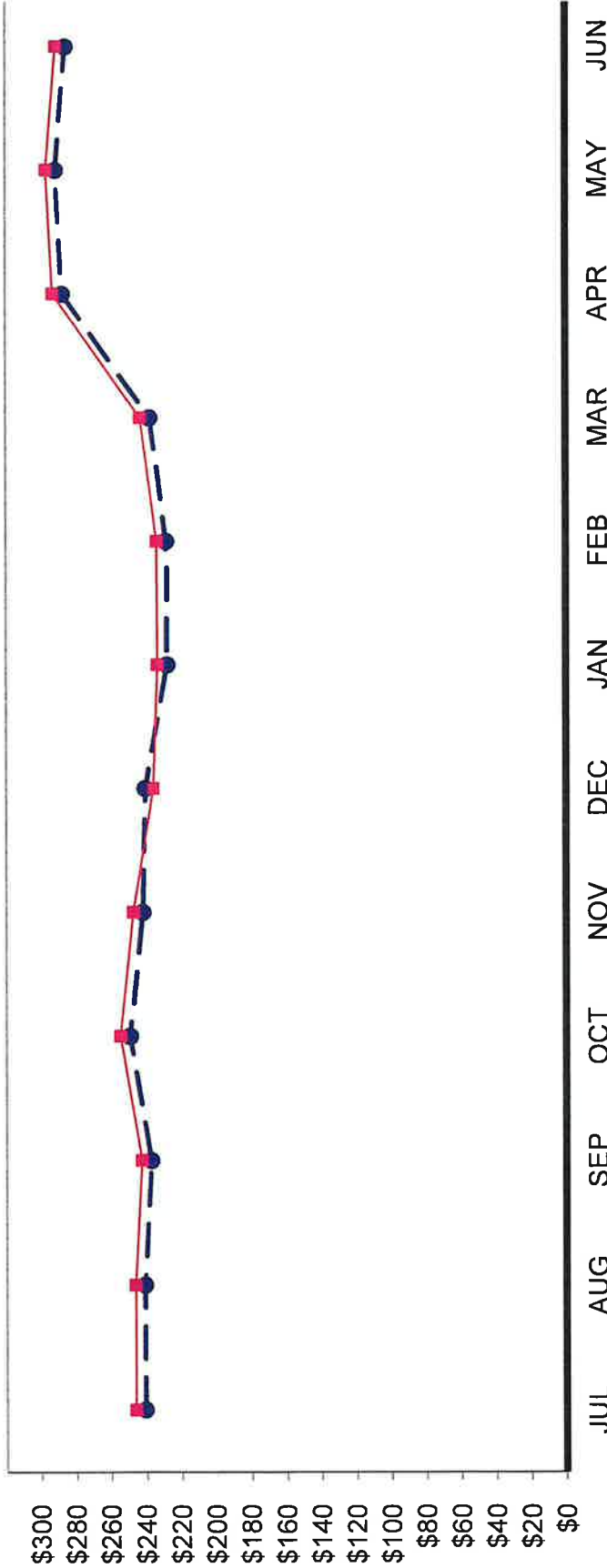
	<u>BDGT-25</u>	<u>ESTIMATE FY2025</u>	<u>Variance to Budget</u>
Medi-Cal DSH Waiver	\$ 14,250,000	\$ 14,250,000	\$ -
Physician SPA	\$ 500,000	\$ 500,000	-
EPP	16,000,000	\$ 16,000,000	-
QIP	33,000,000	\$ 33,000,000	-
AB915	3,310,000	\$ 3,310,000	-
SB1732	2,800,000	\$ 2,800,000	-
CCAH Rate Range	16,000,000	\$ 16,000,000	-
HPE	250,000	\$ 250,000	-
Family First Corona Virus Response	-	\$ -	-
Esperanza Care Outside Purchased Service	(500,000)	\$ (500,000)	-
HD Residency Support	(500,000)	\$ (500,000)	-
Medical GME	1,000,000	\$ 1,000,000	-
CARES Act Fund Aid	6,000,000	\$ 6,000,000	-
Medicare Bi-Weekly Payments	1,300,000	\$ 1,300,000	-
Provider Fee	1,000,000	\$ 1,000,000	-
	<u>\$ 94,410,000</u>	<u>\$ 94,410,000</u>	<u>\$ -</u>





## Cash Flow Performance Fiscal Year 2024 (in Millions)

—●— YTD Projections    
 —■— BUDGET 2024



Months	ACTUAL	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE	ESTIMATE
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
YTD	240.9	241.1	237	249	242	241	228	229	238	288	291	286
BDGT	246.4	246.6	243	255	248	236	234	234	243	293	297	291
Variance	(5.5)	(5.5)	(5)	(5)	(5)	5	(5)	(5)	(5)	(5)	(5)	(5)

NATIVIDAD  
CASH FORECAST  
FISCAL YEAR 2025

	ACTUAL JUL	ESTIMATE AUG	ESTIMATE SEP	ESTIMATE OCT	ESTIMATE NOV	ESTIMATE DEC	ESTIMATE JAN	ESTIMATE FEB	ESTIMATE MAR	ESTIMATE APR	ESTIMATE MAY	ESTIMATE JUN	Total YTD
Beginning Balance	262,965,968	240,926,779	241,092,233	237,412,614	249,437,017	242,189,133	230,589,532	228,101,015	228,692,020	237,841,401	287,608,078	291,364,641	262,965,968

**CASH RECEIPTS**

Patient Revenues (incl pro fees and lab cap)	24,303,677	26,184,631	22,199,687	29,390,787	24,048,348	15,638,476	30,751,652	26,405,739	26,724,296	26,287,316	26,965,662	20,805,201	299,705,472
Provider Fee											666,666	333,334	1,000,000
RR IGT CCAH										16,000,000			16,000,000
Stimulus -Family First Response COVID19													
SHORT DOYLE		1,654,415			326,115			326,115			326,115		2,632,759
HPE			41,667	41,667		41,667		41,667		41,667		41,667	250,000
Foundation Donations	15,019	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	60,000	675,019
MCAL Waiver CY24/GPP	11,273,034			3,562,500			3,562,500			3,562,500			21,960,534
Fund Aid	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	6,000,000
SB1732	244,565		303,945					2,496,055					3,044,565
HEALTH DEPARTMENT REZMB		132,985		311,241	167,122		278,423		141,241		245,319		1,276,330
MCAL GME			250,000			250,000			250,000				250,000
AB915											3,310,000		3,310,000
Rent Income	16,820	23,345	321,362	93,696	144,672	122,184	123,184	115,684	122,684	116,184	115,184	116,159	1,431,157
Juvenile Hall													
QIP										33,000,000			33,000,000
EPP				7,381,933					8,618,067				16,000,000
Physician SPA												500,000	500,000
CCAH Hospital Quality Incentive Program (HQIP)			642,800		642,800			642,800			642,800		2,571,200
IGT Sub-Fund Transfer In/(Out)													
Fund 404 Transfer		897,959	55,034	68,048	12,779	100,720	25,140	63,885	141,554	63,173	163,644	1,134,862	2,726,798
Interest Income		737,499				1,686,365			1,686,365				5,796,594
Miscellaneous Revenue	533,520	500,018	459,925	364,933	388,841	259,494	832,578	241,251	420,285	299,531	272,783	382,764	4,955,922
<b>Total Cash Receipts</b>	<b>36,886,635</b>	<b>29,953,352</b>	<b>25,571,919</b>	<b>41,774,805</b>	<b>26,290,676</b>	<b>18,658,905</b>	<b>36,133,478</b>	<b>30,893,195</b>	<b>38,664,490</b>	<b>79,930,370</b>	<b>33,268,172</b>	<b>25,810,352</b>	<b>423,836,350</b>

**CASH DISBURSEMENTS**

Purchased Services and Supplies	14,544,027	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	8,987,651	113,408,187
Rate Range Assessment Fee CY22													
Rate Range IGT CY22													
Rate Range IGT CY21													
IGT MEDICAL GME													
GPP	7,449,467												7,449,467
MCAL FY17 FINAL SETTLEMENT	4,900,167												4,900,167
IGT EPP													
IGT QIP													
GPP Transfer to HD/BH (3 FYs)													
Building Lease / Rental Equipment		196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	196,152	2,157,675
Unfunded Actuarial Liability (UAL) Annual Allocation													
COP Principal & Interest Payments				4,541,347					441,454				4,982,801
Payroll and Benefits	27,743,145	18,495,430	18,495,430	18,495,430	18,495,430	18,495,430	27,743,145	18,495,430	18,495,430	18,495,430	18,495,430	18,495,430	240,440,590
Workers Comp Allocation													
Property Insurance		1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	1,043,559	11,479,153
Liability Insurance													
COWCAP	4,289,019												4,289,019
Data Processing					1,103,120		220,583	220,583		441,114	220,686	608,086	2,814,170
Pension Fund Transfer to County													
Capital Expenditures		1,065,105	528,746	1,027,609	274,421	432,593	430,906	1,358,815	350,863	999,787	568,131	1,910,143	8,947,119
<b>Total Cash Disbursements</b>	<b>58,925,824</b>	<b>29,787,898</b>	<b>29,251,539</b>	<b>29,750,401</b>	<b>33,538,561</b>	<b>30,258,506</b>	<b>38,621,995</b>	<b>30,302,190</b>	<b>29,515,109</b>	<b>30,163,693</b>	<b>29,511,609</b>	<b>31,241,021</b>	<b>400,868,346</b>

Increase/(Decrease) (22,039,189) 165,454 (3,679,619) 12,024,403 (7,247,884) (11,599,600) (2,488,517) 591,005 9,149,381 49,766,677 3,756,563 (5,430,669) 22,968,004

Ending Cash Fund 451 240,926,779 241,092,233 237,412,614 249,437,017 242,189,133 230,589,532 228,101,015 228,692,020 237,841,401 287,608,078 291,364,641 285,933,973 285,933,973

(+) Cash In Transit 10,177,223  
 (+) Petty Cash and CC 8,559 8,381 9,913 10,341 22,659 9,326 9,294 14,658 10,010 11,716 15,680 8,561  
 Ending Cash as per G/L 240,935,338 241,100,614 237,422,527 249,447,358 242,211,791 240,776,081 228,110,309 228,706,678 237,851,411 287,619,794 291,380,321 285,942,534

Fund 404													
Beginning Balance	62,501,795	61,366,933	60,468,974	60,413,940	60,345,892	60,333,113	60,232,393	60,207,253	60,143,368	60,001,814	59,938,641	59,774,998	
Transfer In from fund 451													
Transfer Out fund 404	(1,134,862)	(897,959)	(55,034)	(68,048)	(12,779)	(100,720)	(25,140)	(63,885)	(141,554)	(63,173)	(163,644)	(1,134,862)	
Capital Expenditures													
Ending Cash Fund 404	61,366,933	60,468,974	60,413,940	60,345,892	60,333,113	60,232,393	60,207,253	60,143,368	60,001,814	59,938,641	59,774,998	58,640,135	

Ending Cash Fund 451 & 404 302,293,712 301,561,207 297,826,553 309,782,909 302,522,245 290,821,925 288,308,267 288,835,388 297,843,215 347,546,719 351,139,639 344,574,108